



INDUSTRY TO SCHOOL

CAREER DEVELOPMENT PROGRAMS

**An offering to industry to connect
with students in Years 7–12**

**An Industry Immersion Program is an opportunity for
Years 7-12 students to actively engage in a range of industry
immersion experiences, that build their knowledge of the
world of work and future workforce skill requirements.**



The programs can provide students with hands-on, real world industry experience, including relevant school subjects to help build their skills for your industry, with qualifications and pathway options needed to get them there. These experiences will build practical links between school, the labour market, your industry, and the world of work.

Benefits for industry

The opportunity to:

- Create connections to your future workforce, build a pipeline of talent
- Address preconceived assumptions about your industry
- Offer students real examples and hands-on experiences of the work available in your industry
- Share information and pathway options into the industry for students
- Lead in to work experience and employment opportunities

“A report by Victoria’s new Skills Authority has suggested the state is in danger of not having enough suitable workers across a range of key industries with Victoria facing a looming shortage of about 373,000 workers by 2025.”

The Age, 22 August 2022 – Victoria facing shortage of almost 400,000 by 2025

“Staying in education longer than ever and facing a turbulent labour market undergoing radical change due to automation and the coronavirus, it has never been more important for young people to effectively prepare by their schools for the working world.”

*Andreas Schleicher, OECD,
Director for Education
and Skills*

Benefits for students

- Highlights the connection between skills and work
- Learn about the skills required and study/training requirements
- Tour of operating facilities
- Gather information for future subject selection and pathway planning
- Hear directly from industry professionals regarding areas of current and future need



Why the ACCE?

The Australian Centre for Career Education (ACCE) is a not-for-profit charity that supports career development as a lifelong process. We believe that through the development and delivery of ethical and professional career education and training, career counselling services and products, individuals can become successful career self-managers.

The ACCE works in collaboration with industries to create resources, experiences, and career development programs for students, educators, and the community, to learn and develop knowledge about industry and pathways to employment.

With a network of more than 1000 members, mostly within schools, access to regional career groups, and previous partnerships with the Victorian Department of Education and Training, the Department of Employment and Workplace Relations, and Peak Industry Bodies, ACCE is able to seamlessly connect industry to students and young people in our communities.

Whilst stand-alone offerings make a great start in engaging students with industry, we have learned that a 6 or 12-month program builds better connections, with greater engagement and outcomes for industry and students.

MODULE 1: Work Integrated Learning Workbook for Students & Answer Book for Educators

From \$12,500*

- Interactive PDF workbook for students and accompanying answer book for educators
- Features video interviews provided by industry, case studies, industry profiles, labour market information, pathway options & more
- Tailored language and activities to suit targeted year levels

MODULE 2: Career Practitioner and Educator Resources, Activity Sheets/Posters/Lesson Plans

From \$9,500*

- Suite of activity sheets, some with accompanying video content
- Can be included in the Work Integrated Learning Workbook or as stand-alone resource
- Suggested topics include Industry Fast Facts, Women in Industry, Career Pathways & major industry projects

MODULE 3: Webinar – For Educators

From \$10,000*

- Opportunity for careers staff and educators to meet with ACCE, industry peak bodies and profiled workers featured in the Work Integrated Learning Workbook
- Enables industry to present to career practitioners and educators and alert them to opportunities for their students

MODULE 4: Webinar – For Students

From \$10,000*

- Online presentation for students promoting a career in your industry
- Opportunity for students to meet profiled workers featured in the Work Integrated Learning Workbook and ask direct questions
- Discussion of career pathways and study options

MODULE 5: Work Experience program

Price available on consultation

- Students take part in work experience with an industry partner, gaining hands-on experience while being immersed in the industry
- Suite of resources to prepare students including workplace research, pathways planning and case studies
- Post work experience reflection activities enable students to discuss their learnings as well as an opportunity for industry partners to provide feedback

MODULE 6: Industry Site Tours

Price available on consultation

- Opportunity for students to visit one or more industry work or project sites for a day/half-day
- Hands-on activities and meet-the-people sessions give students a taste of a workday in your industry
- ACCE can support industry partners in the creation and design of activities

MODULE 7: Pathways to Employment Program

From \$12,500*

- An online event for ACCE and industry partners to present an industry overview as well as labour market and pathway information to students, parents, and educators
- Industry partners discuss real opportunities for students to gain employment, work experience, apprenticeships, traineeships or cadetships, leading to tangible outcomes for students and industry

*All prices exclude GST and are subject to change



“VicWater and Melbourne Water, on behalf of Victorian water corporations, worked with ACCE during 21-22 to develop resources to promote careers in the Victorian water industry. The project was well managed and resulted in a fantastic collection of interactive resources including workbooks, videos, case studies and webinars that showcase the diversity of career opportunities available in our industry. The ACCE team were wonderful to work with and brought great enthusiasm, creativity and knowledge to the project.”

Jo Lim, Chief Executive Officer, VicWater

Suggested 6 month program

TERM 1

- Module 3: Webinar – For Educators
- Module 2: Career Practitioner and Educator Resources

TERM 2

- Module 1: Work Integrated Learning Workbook for Students & Answer Book for Educators
- Module 4: Webinar – For Students

Suggested 12 month program

TERM 1

- Module 3: Webinar – For Educators
- Module 2: Career Practitioner and Educator Resources

TERM 2

- Module 1: Work Integrated Learning Workbook for Students & Answer Book for Educators
- Module 4: Webinar – For Students

TERM 3

- Module 6: Industry Site Tours
- Module 5: Work Experience program

TERM 4

- Module 7: Pathways to Employment Program

For a tailored program contact the ACCE to arrange a consultation



“Students were made to feel at ease and comfortable to ask questions and participate and immerse themselves fully by the staff and speakers... they met the students on their level! The students were receptive, positive and very talkative after the event, passing on some real feedback to those back at school.”

Lorelle Pearse, Careers and Pathways Coordinator,
Echuca College



“Young people are our next generation of leaders, yet too many, especially from underrepresented communities, don’t have access to the skills, experiences and resources they need for meaningful employment opportunities in the future. Employers, working alongside schools, community partners and government leaders, can help more students obtain these work-based learning opportunities that will help them successfully transition into in-demand jobs. Bridging the opportunity gap for all students, regardless of background, is more important now than ever”

– Hang Ho, Head of JPMorgan Chase Global Philanthropy for International.



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